

North American Market Professional Power Tools

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Market Study of The 2025 North American Market



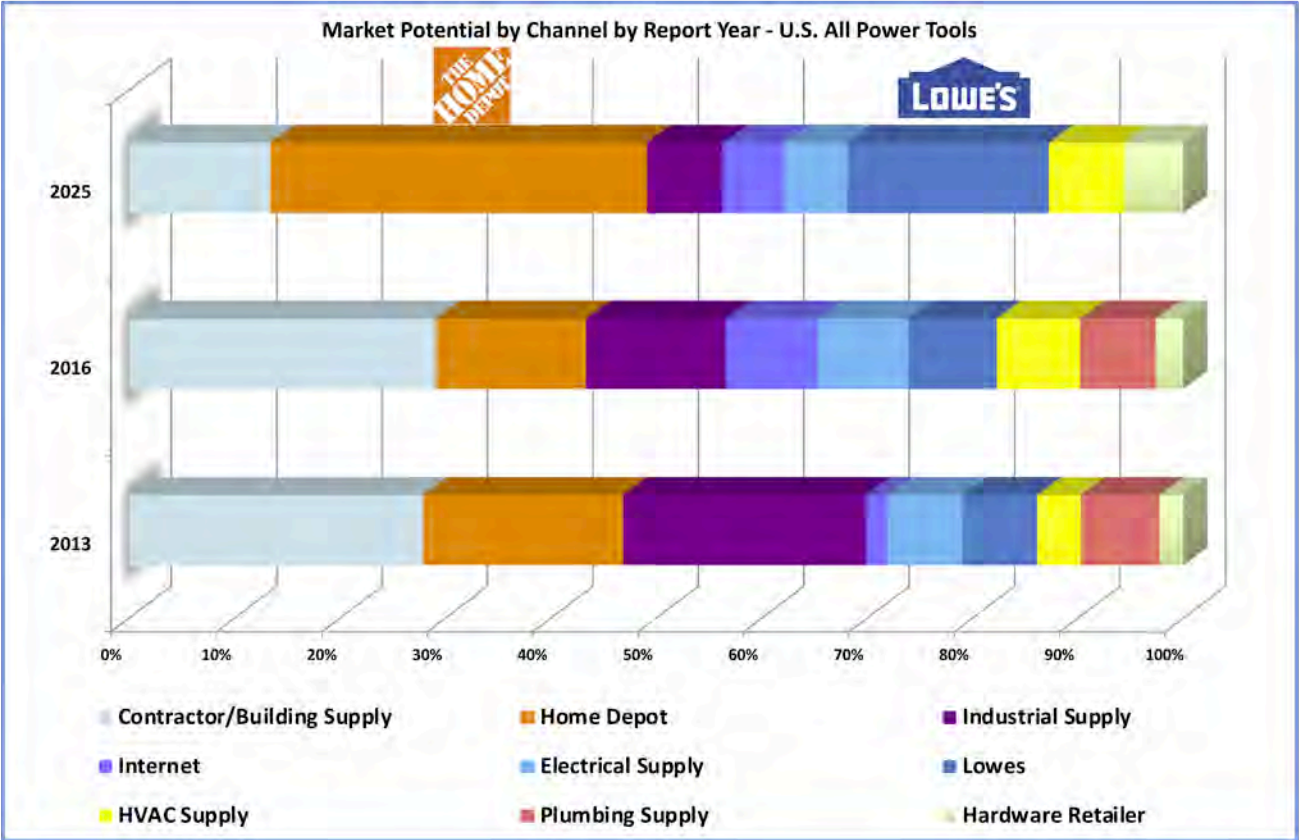
Completed Study Prospectus
Spring 2026

North American Market for Professional Power Tools Completed Study Prospectus

The Most Extensive Study of the North American Market for Professional Power Tools is Available as a Total Report or by Chapter

Ciprus LLC is pleased to announce the completion of the 3rd Edition of the The North American Market for Professional Power Tools. The study consists of 1032 detailed telephone discussions with professional contractors across North America. It is presented in one bookmarked PDF volume containing over 1,739 pages in a detailed graphic and matrix format tables and analysis.

The 2025 Report provides a thorough review of 17 professional power tools including combo kits, batteries, drill drivers, hammer drills, impact wrenches, nailers, recip saws, circular saws, jig saws, portable band saws, grinders/cutoff tools, Multi Tools, Miter Saws, Polishers, Portable Bandsaws, Sanders, Screw Driver and Table Saws. The study tracks the purchases in units and by brand as well as by 14 sales channels by 9 contractor types, 4 contractor sizes in the U.S and 3 sizes in Canada as well as 4 U.S. regions.



North American Market for Professional Power Tools Completed Study Prospectus

Key Features Included in the 2025 3rd Edition

Contractor Type	Plumbing & Heating	Electrical
	HVAC	Industrial Maintenance
	Residential GC's	Commercial GC's
	Remodeling	Tile & Stone, Manufacturing
Establishment Size - US	Small	1-9
	Medium	10-19
	Large	20-49
	Very Large	50+
Establishment Size Canada	Small	1-9
	Medium	10-19
	Large	20+
Power Tools	Power Tools	
	Combo Kits	Drills, Drill Drivers
	Batteries	Hammer Drills
	Circular Saws	Impact Wrenches
	Impact Wrenches	Nailers
	Nailers	Recip Saws
	Recip Saws	Circular Saws
	Circular Saws	Jig Saws
	Jig Saws	Portable Band Saws
	Portable Band Saws	Grinders, Cut Off Tools
	Grinders, Cut Off Tools	Batteries
Sales Channels	Construction Supply (BMC, Whitecap)	Manufacturer Websites (DeWalt.com)
	Electrical Supply (Graybar, Wesco)	Home Depot (In Store Purchases)
	Harbor Freight (Store & Online)	Home Depot (Online Purchases)
	Hardware Retailer (Ace, TrueValue)	Lowes (In Store Purchases)
	HVAC Supply (Ferguson Watsco)	Lowes (Online Purchases)
	General Supply House (STAFDA)	Walmart, Menards, TSC, North. Tool
	MRO Supply (Grainger, HD, Fastenal)	Online Only (Amazon, eBay)
Cordless Voltage	12 Volts or Less	18-24 Volts
	28 Volts and Above	
	14.4V	18V
	20V	24V
	28V	36V
Smart Tool Technology	DeWalt (Tool Connect)	Milwaukee (ONE KEY)
Time Periods	2025, 2016, 2013	
Business Mix	Commercial	Residential

North American Market for Professional Power Tools Completed Study Prospectus

Key Features Included in the 2025 3rd Edition - Continued		
Battery Technology	Ni-Cad	Lithium Ion, Lithium Ion Advanced
Sander Types	Palm, Belt, 5", 6" Random Orbit	
Chuck Size	1/4"	3/8"
	1/2"	3/7 - 7/8"
	1" - 1-1/8"	1-3/4" - 1-9/16"
Circular Saw Blade Diameter	2-1/2"	5-3/8"
	6-1/2"	7"
	7-1/2"	10"
Grinder Diameter	4" to 4-1/2"	5" to 7"
	7" to 9"	7"
Number 1 Preferred Brand	2013	
	2016	
	2025	
Brand Selection Factors	Availability	Brand Reputation
	Employer approved brands list	Price
	Promotional programs	Recommendations of co-workers
	Previous experience	
Made in America Price Premium	No Change	5% More
	10% More	15% More
	20% More	
Brands & Favorite Brand	2016 Brands Purchased & Share	Favorite Brands 2016 & 2013
Brand Leaders by Channel	Overall Brand All Tools and Channels	
	Overall Brand Leader in Each Channel	
	Volume by Channel - Channel Selling the most Tools	
Average Life Expectancy	In Years	

North American Market for Professional Power Tools Completed Study Prospectus

Available in a Total PDF Report or by One of 17 Product Chapters

Complete Report Includes all 17 Product Chapters

The complete report contains over 1,739 pages of data, charts, tables, summary tables, graphs and a detailed assessment of each power tool in the North American Market. This study is the most comprehensive report on professional power tools ever published in one easily referenced document.

The information has been developed through an extensive database of 1032 detailed interviews with professional contractors across the North America and through many hours of detailed analysis to provide the most complete body of research on the professional power tool market and market potential for professional power tools available. Each subscription - full report or individual chapters is sent electronically in PDF format.

All subscriptions include unlimited email and telephone consultation.

For more information please call John Ciprus (860) 575-9040 or e-mail at john.ciprus@ciprus.com.

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Report and Chapter	Pricing Schedule - Individual Chapters																	
Report Description	Complete Report	Combo Kits	Batteries	Circular Saws	Drill Drivers	Grinders	Hammer Drills	Impact Wrenches	Jig Saws	Miter Saws	Multi Tools	Nailers	Polishers	Portable Bandsaws	Recip Saws	Sanders	Screw Drivers	Table Saws
Report & Chapter Pricing	\$28,000	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500
Total Pages	1,739	293	285	293	293	293	293	289	289	291	289	297	286	293	289	293	289	289
Phase 1 Report	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120
Introduction	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Executive Summary	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11	11
Market Potential Calculations	27	27	27	27	27	27	27	27	27	27	27	27	27	27	27	27	27	27
Brand by Channel Highlights	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
Highlights of Phase 2 Research	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29
Additional Phase 2 Questions	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25	25
Phase 2 Report	1,619	173	165	173	173	173	173	169	169	171	169	177	166	173	169	173	169	169
Introduction	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29	29
Incidence of Power Tool Usage	37	42	42	42	42	42	42	42	42	42	42	42	42	42	42	42	42	42
Per Capita Tool Consumption	9	9	9	9	9	9	9	9	9	9	9	9	9	9	9	9	9	9
Color Summary Charts	423	26	22	26	26	26	26	24	24	24	24	27	24	26	24	26	24	24
Detailed Product Matrix Tables	1,121	67	63	67	67	67	67	65	65	67	65	70	62	67	65	67	65	65

Table of Contents - Phase 1

43 Pages

Introduction

- Introduction
- 1. Objectives of the Research
- 2. Power Tools Included
- 3. Methodology
- 4. Sample
- 5. How the Report is Organized

Executive Summary & Insights

- A Listing of Key Findings of the Research
- B US Power Tools - 2025 vs 2016 & 2013 Incidence and Volume Rank
- C Key Channels in the Research - Incidence and Volume
- D Comparative Market Potential by Channel 2025 vs 2016 vs 2013
- E Key Contractors by Power Tools - Purchase Incidence & Volume
- F #1 Brands in the Research by Power Tool by Report Year Based on Survey
- G Top 3 Brands by Channel 2025
- H Who are your top 5 Brands by Contractor Type
- I Cordless vs Corded Tools 2016 vs 2013

Market Potential Calculations - Based Upon Survey Results

- 1. Market Potential in Units - By Contractor Type (SIC) - United States - Chart
- 2. Market Potential in Units - By Contractor Type (SIC) - Canada - Chart
- 3. Market Potential in Units - By Power Tool - United States - Chart
- 4. Market Potential in Units - By Power Tool - Canada - Chart
- 5. Market Potential in Units - By Sales Channel - United States - Chart
- 6. Market Potential in Units - By Sales Channel - Canada - Chart
- 7. Market Potential in Units - By Power Tool and Contractor Type (SIC) - United States - 1- 9 Employees
- 8. Market Potential in Units - By Power Tool and Contractor Type (SIC) - United States - 10 - 19 Employees
- 9. Market Potential in Units - By Power Tool and Contractor Type (SIC) - United States - 20 - 49 Employees
- 10. Market Potential in Units - By Power Tool and Contractor Type (SIC) - United States - 50+ Employees
- 11. Market Potential in Units - By Power Tool and Contractor Type (SIC) - United States - All Employees
- 12. Market Potential in Units - By Power Tool and Contractor Type (SIC) - Canada - 1- 9 Employees
- 13. Market Potential in Units - By Power Tool and Contractor Type (SIC) - Canada - 10 - 19 Employees
- 14. Market Potential in Units - By Power Tool and Contractor Type (SIC) - Canada - 20+ Employees
- 15. Market Potential in Units - By Power Tool and Contractor Type (SIC) - Canada - All Employees
- 16. Market Potential in Dollars - By Power Tool - United States
- 17. Market Potential in Dollars - By Power Tool - Canada

Market Potential Calculations - Based Upon Survey Results

- 18. Comparison of Market Potential Estimates 2025 vs 2016 vs 2013 - U.S. - Units
- 19. Comparison of Market Potential Estimates 2025 vs 2016 vs 2013 - Canada- Units
- 20. Market Potential by Contractor Type 2025 vs 2016 vs 2013 - U.S. - 1-9 Employees - Percent
- 21. Market Potential by Contractor Type 2025 vs 2016 vs 2013 - U.S. - 10-19 Employees - Percent
- 22. Market Potential by Contractor Type 2025 vs 2016 vs 2013 - U.S. - 20-49 Employees - Percent
- 23. Market Potential by Contractor Type 2025 vs 2016 vs 2013 - U.S. - 50+ Employees - Percent
- 24. Market Potential by Contractor Type 2025 vs 2016 vs 2013 - U.S. - All Employees - Percent
- 25. Market Potential by Contractor Type 2025 vs 2016 vs 2013 - U.S. - All Employees - Rank by Potential
- 26. Market Potential by Channel 2025 vs 2016 vs 2013 - U.S. - All Power Tools

Phase 2 - Brand Leaders by Channel

19 Pages

Charts

1. Brand Leader Overall
- 1A. Overall Channel - Channel Selling the Most Power Tools
2. Brand Leader - Construction Supply Channel
3. Brand Leader - Electrical Supply Channel
4. Brand Leader - Harbor Freight Channel
5. Brand Leader - Hardware Retailer Channel
6. Brand Leader - HVAC Plumbing Supply Channel
7. Brand Leader - STAFDA Channel
8. Brand Leader - MRO Supply (Grainger) Channel
9. Brand Leader - Manufacturer Sites (SBD.com) Channel
10. Brand Leader - Home Depot In Store Channel
11. Brand Leader - Home Depot Online Channel
12. Brand Leader - Lowes In Store Channel
13. Brand Leader - Lowes Online Channel
14. Brand Leader - Walmart, Menards Channel
15. Brand Leader - Amazon, Ebay Channel

Matrix Tables

16. Overall Market Share by Channel 17 Power Tools - Total Purchases in Sample
17. Overall Market Share by Channel 17 Power Tools - Percent of Purchases in Sample

Highlights of Phase 2 Research

28 Pages

Charts

1. Summary of Power Tool Purchases - U.S. Sample
2. Summary of Power Tool Purchases - Canada
3. Summary of Power Tool Per Capita Purchases - U.S. Sample
4. Summary of Power Tool Per Capita Purchases - Canada

Matrix Tables

5. Total Power Tools Purchased by the U.S. Sample
6. Total Power Tools Purchased by the Canadian Sample
7. Total Power Tools Purchased by Contractor Type (SIC) - U.S. Sample
8. Total Power Tools Purchased by Contractor Type (SIC) - Canadian Sample
9. Total Power Tools Purchased by Contractor Size - U.S. Sample - Chart
10. Total Power Tools Purchased by Contractor Size - Canadian Sample - Chart
11. Total Power Tools Purchased by Contractor Type and Size - U.S. Sample - Chart
12. Total Power Tools Purchased by Contractor Type and Size - Canadian Sample - Chart
13. Power Tool Purchases Per Capita by the U.S. Sample
14. Power Tool Purchases Per Capita by the Canadian Sample
15. Power Tool Purchases Per Capita by Contractor Type - U.S. Sample - Chart
16. Power Tool Purchases Per Capita by Contractor Type - Canadian Sample - Chart
17. Power Tool Purchases Per Capita by Contractor Size - U.S. Sample - Chart
18. Power Tool Purchases Per Capita by Contractor Size - Canadian Sample - Chart
19. Power Tool Purchases Per Capita by Contractor Type and Size - U.S. Sample - Chart
20. Power Tool Purchases Per Capita by Contractor Type and Size - Canadian Sample - Chart

- 21. Summary of Incidence of Power Tool in the Study - US & Canada
- 22. Summary of Per Capita Consumption of Power Tool in the Study - U.S. & Canada
- 23. Leading Brands All Power Tool - U.S. Sample - by Purchase Volume
- 24. Leading Brands All Power Tool - Canadian Sample - by Purchase Volume
- 25. Leading Sales Channels All Power Tool by Volume - U.S. Sample
- 26. Leading Sales Channels All Power Tool by Volume - Canadian Sample

Phase 2 - Additional Phase 2 Questions

21 Pages

Charts

- 1. Residential vs Commercial Business & Tool User vs Buyer Only - USA
- 2. Residential vs Commercial Business & Tool User vs Buyer Only - Canada
- 3. Factors Important in Power Tool Selection - By Country
- 4. Would You Pay More for a Made in USA Label Tool?
- 5. Top 5 Favorite Brands for 2025, 2016, 2013 and 2008 - USA
- 6. Top 5 Favorite Brands for 2025, 2016, 2013 and 2008 - Canada

Matrix Tables

- 7. Percent Business - Residential vs Commercial by Contractor Type - USA
- 8. Percent Business - Residential vs Commercial by Contractor Type - Canada
- 9. Power Tool Users vs Buyers - by Contractor Type - USA
- 10. Power Tool Users vs Buyers - by Contractor Size - USA
- 11. Power Tool Users vs Buyers - by Contractor Type - Canada
- 12. Power Tool Users vs Buyers - by Contractor Size - Canada
- 13. What are the key factors you use in Power Tool brand selection? - Contractor Type & Rank - USA
- 14. What are the key factors you use in Power Tool brand selection? - Contractor Type & Rank - Canada
- 15. What would you Pay More for a Made in USA Label - By Contractor Type - USA
- 16. What would you Pay More for a Made in USA Label - By Contractor Type - Canada
- 17. Classification Purpose Job Titles by Contractor Type - USA
- 18. Classification Purpose Job Titles by Contractor Type - Canada
- 19. 2025 Favorite Brands by Contractor Type - USA
- 20. 2025 Favorite Brands by Contractor Type - Canada
- 21. 5 Years Ago Favorite Brands by Contractor Type - USA
- 22. 5 Years Ago Favorite Brands by Contractor Type - Canada
- 23. Reasons for Changing Favorite Brands - USA

Phase 2 - Introduction to Phase 2

29 Pages

- 1. Objectives of Phase 2
- 2. Study Methodology - Interviews by Size and Region
- 3. Regional Definitions - United States
- 4. Regional Definitions - Canada
- 5. Size Categories by Country
- 6. Power Tool Categories - Definitions
- 7. Brands Included
- 8. Contractor Types - SIC's

- 9. Universe of Contractors by Type - U.S., Canada
- 10. Universe of Contractors Shown by Contractor Type and Size - U.S.
- 11. Universe of Contractors Shown by Contractor Type and Size - Canada
- A. Typical Respondents - Plumbing & Heating Contractors
- B. Typical Respondents - HVAC Contractors
- C. Typical Respondents - General Residential Contractors
- D. Typical Respondents - General Commercial Contractors
- E. Typical Respondents - Electrical Contractors
- F. Typical Respondents - Industrial Maintenance Contractors
- G. Typical Respondents - Remodeling

Phase 2 - Contractor Sample Description

42 Pages

- 1. Contractor Sample by Type, Region and Size
- 2. Contractor Sample by USA Region and Size

Incidence of Service Tool Usage - Charts

- 3. Incidence of Tool Usage - All Contractors - USA
- 4. Incidence of Tool Usage - By Contractor Size - USA
- 5. Incidence of Tool Usage - All Contractors - Canada
- 6. Incidence of Tool Usage - By Contractor Size - Canada

Incidence of Service Tool Usage - Matrix Tables

- 7. Incidence of Tool Usage by Contractor Type, Region and Size - 1-9 Employees - USA
- 8. Incidence of Tool Usage by Contractor Type, Region and Size - 10-19 Employees - USA
- 9. Incidence of Tool Usage by Contractor Type, Region and Size - 20-49 Employees - USA
- 10. Incidence of Tool Usage by Contractor Type, Region and Size - 50+ Employees - USA
- 11. Incidence of Tool Usage by Contractor Type, Region and Size - All Employees - USA
- 12. Incidence of Tool Usage by Contractor Type, Region and Size - 1-9 Employees - Canada
- 13. Incidence of Tool Usage by Contractor Type, Region and Size - 10-19 Employees - Canada
- 14. Incidence of Tool Usage by Contractor Type, Region and Size - 20+ Employees - Canada
- 15. Incidence of Tool Usage by Contractor Type, Region and Size - All Employees - Canada
- 16. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Combo Kits
- 17. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Batteries
- 18. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Circular Saws
- 19. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Drills, Drivers
- 20. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Grinders, Cut Off Tools
- 21. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Hammer Drills, Rotary Hammers
- 22. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Impact Wrenches
- 23. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Miter Saw
- 24. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Multi-Tool
- 25. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Nailers
- 26. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Polishers
- 27. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Portable Band Saws
- 28. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Recip Saws
- 29. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Sanders
- 30. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Recip Saws
- 31. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Screw Drivers
- 32. Incidence of Tool Usage by Tool, Contractor Type, Country & Region and Size - Table Saws

Per Capita Tool Consumption - Matrix Tables

- 33. Per Capita Tool Consumption by Contractor Type, Country and Size - 1-9 Employees - USA
- 34. Per Capita Tool Consumption by Contractor Type, Country and Size - 10-19 Employees - USA

- 35. Per Capita Tool Consumption by Contractor Type, Country and Size - 20-49 Employees - USA
- 36. Per Capita Tool Consumption by Contractor Type, Country and Size - 50+ Employees - USA
- 37. Per Capita Tool Consumption by Contractor Type, Country and Size - All Employees - USA
- 38. Per Capita Tool Consumption by Contractor Type, Country and Size - 1-9 Employees - Canada
- 39. Per Capita Tool Consumption by Contractor Type, Country and Size - 10-19 Employees - Canada
- 40. Per Capita Tool Consumption by Contractor Type, Country and Size - 20+ Employees - Canada
- 41. Per Capita Tool Consumption by Contractor Type, Country and Size - All Employees - Canada

Phase 2 - Power Tool Purchases - Combo Kits 97 Pages

- 55. Combo Kits - Annual Purchase Incidence by Contractor Size - USA
- 56. Combo Kits - Annual Purchase Quantity by Contractor Size - USA
- 57. Combo Kits - Annual Purchase Incidence by Contractor Type - USA
- 58. Combo Kits - Annual Purchase Quantity by Contractor Type - USA
- 59. Combo Kits - Annual Purchase Incidence by Channel - USA
- 60. Combo Kits - Annual Purchase Quantity by Channel - USA
- 61. Combo Kits - Annual Purchase Incidence by Brand - USA
- 62. Combo Kits - Annual Purchase Quantity by Brand - USA
- 63. Combo Kits - Annual Purchase Incidence by Contractor Size - Canada
- 64. Combo Kits - Annual Purchase Quantity by Contractor Size - Canada
- 65. Combo Kits - Annual Purchase Incidence by Contractor Type - Canada
- 66. Combo Kits - Annual Purchase Quantity by Contractor Type - Canada
- 67. Combo Kits - Annual Purchase Incidence by Brand - Canada
- 68. Combo Kits - Annual Purchase Quantity by Brand - Canada
- 69. Combo Kits - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Combo Kits - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Combo Kits - Average Life Expectancy by Contractor Type - USA All
- 72. Combo Kits - Average Life Expectancy by Contractor Type - Canada All
- 73. Combo Kits - Battery Voltages by Contractor Type - USA All
- 74. Combo Kits - Battery Voltages by Contractor Type - Canada All
- 75. Combo Kits - Battery Technology by Contractor Type - USA All
- 76. Combo Kits - Battery Technology by Contractor Type - Canada All
- 77. Combo Kits - Cordless vs Corded by Contractor Type - USA All
- 78. Combo Kits - Cordless vs Corded by Contractor Type - Canada All
- 79. Combo Kits - Mix of Chuck Sizes by Contractor Type - USA All
- 80. Combo Kits - Mix of Chuck Sizes by Contractor Type - Canada All
- 81. Combo Kits - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Combo Kits - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Combo Kits - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Combo Kits - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Combo Kits - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Combo Kits - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Combo Kits - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Combo Kits - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Combo Kits - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Combo Kits - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Combo Kits - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Combo Kits - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Combo Kits - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Combo Kits - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Combo Kits - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA

- 96. Combo Kits - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Combo Kits - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Combo Kits - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Combo Kits - Supplier Market Share by Contractor Type - USA - South
- 100. Combo Kits - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Combo Kits - Supplier Market Share by Contractor Type - USA - West
- 102. Combo Kits - Supplier Market Share by Contractor Type - USA - All
- 103. Combo Kits - Supplier Market Share by Contractor Type - Canada - All
- 104. Combo Kits - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Combo Kits - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Combo Kits - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Combo Kits - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Combo Kits - Supplier Market Share by Channel - Northeast - USA
- 109. Combo Kits - Supplier Market Share by Channel - South - USA
- 110. Combo Kits - Supplier Market Share by Channel - MidCentral - USA
- 111. Combo Kits - Supplier Market Share by Channel - West - USA
- 112. Combo Kits - Supplier Market Share by Channel - All - USA
- 113. Combo Kits - Supplier Market Share by Channel - Canada
- 114. Combo Kits - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Combo Kits - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Combo Kits - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Combo Kits - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Combo Kits - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Combo Kits - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Combo Kits - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Combo Kits - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Combo Kits - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Combo Kits - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Combo Kits - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Combo Kits - Power Tool Life Expectancy by Contractor Type - USA
- 126. Combo Kits - Power Tool Life Expectancy by Contractor Type - Canada
- 127. Combo Kits - Chuck Size by Contractor Type - USA
- 128. Combo Kits - Chuck Size by Contractor Type - Canada
- 127. Grinder - Grinder/Polisher Size by Contractor Type - USA
- 128. Grinder - Grinder/Polisher Size by Contractor Type - Canada
- 129. Combo Kits - Battery Voltage by Contractor Type - USA
- 130. Combo Kits - Battery Voltage by Contractor Type - Canada
- 131. Combo Kits - Battery Technology by Contractor Type - USA
- 132. Combo Kits - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada
- 143. Circular Saws - Blade Diameter by Contractor Type - USA
- 144. Circular Saws - Blade Diameter by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Batteries **85 Pages**

- 55. Batteries - Annual Purchase Incidence by Contractor Size - USA
- 56. Batteries - Annual Purchase Quantity by Contractor Size - USA
- 57. Batteries - Annual Purchase Incidence by Contractor Type - USA
- 58. Batteries - Annual Purchase Quantity by Contractor Type - USA
- 59. Batteries - Annual Purchase Incidence by Channel - USA
- 60. Batteries - Annual Purchase Quantity by Channel - USA

- 61. Batteries - Annual Purchase Incidence by Brand - USA
- 62. Batteries - Annual Purchase Quantity by Brand - USA
- 63. Batteries - Annual Purchase Incidence by Contractor Size - Canada
- 64. Batteries - Annual Purchase Quantity by Contractor Size - Canada
- 65. Batteries - Annual Purchase Incidence by Contractor Type - Canada
- 66. Batteries - Annual Purchase Quantity by Contractor Type - Canada
- 67. Batteries - Annual Purchase Incidence by Brand - Canada
- 68. Batteries - Annual Purchase Quantity by Brand - Canada
- 69. Batteries - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Batteries - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Batteries - Average Life Expectancy by Contractor Type - USA All
- 72. Batteries - Average Life Expectancy by Contractor Type - Canada All
- 73. Batteries - Battery Voltages by Contractor Type - USA All
- 74. Batteries - Battery Voltages by Contractor Type - Canada All
- 75. Batteries - Battery Technology by Contractor Type - USA All
- 76. Batteries - Battery Technology by Contractor Type - Canada All
- 81. Batteries - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Batteries - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Batteries - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Batteries - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Batteries - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Batteries - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Batteries - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Batteries - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Batteries - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Batteries - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Batteries - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Batteries - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Batteries - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Batteries - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Batteries - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Batteries - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Batteries - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Batteries - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Batteries - Supplier Market Share by Contractor Type - USA - South
- 100. Batteries - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Batteries - Supplier Market Share by Contractor Type - USA - West
- 102. Batteries - Supplier Market Share by Contractor Type - USA - All
- 103. Batteries - Supplier Market Share by Contractor Type - Canada - All
- 104. Batteries - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Batteries - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Batteries - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Batteries - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Batteries - Supplier Market Share by Channel - Northeast - USA
- 109. Batteries - Supplier Market Share by Channel - South - USA
- 110. Batteries - Supplier Market Share by Channel - MidCentral - USA
- 111. Batteries - Supplier Market Share by Channel - West - USA
- 112. Batteries - Supplier Market Share by Channel - All - USA
- 113. Batteries - Supplier Market Share by Channel - Canada
- 114. Batteries - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Batteries - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Batteries - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Batteries - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Batteries - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Batteries - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada

- 120. Batteries - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Batteries - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Batteries - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Batteries - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Batteries - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Batteries - Power Tool Life Expectancy by Contractor Type - USA
- 126. Batteries - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Batteries - Battery Voltage by Contractor Type - USA
- 130. Batteries - Battery Voltage by Contractor Type - Canada
- 131. Batteries - Battery Technology by Contractor Type - USA
- 132. Batteries - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Circular Saws **93 Pages**

- 55. Circular Saws - Annual Purchase Incidence by Contractor Size - USA
- 56. Circular Saws - Annual Purchase Quantity by Contractor Size - USA
- 57. Circular Saws - Annual Purchase Incidence by Contractor Type - USA
- 58. Circular Saws - Annual Purchase Quantity by Contractor Type - USA
- 59. Circular Saws - Annual Purchase Incidence by Channel - USA
- 60. Circular Saws - Annual Purchase Quantity by Channel - USA
- 61. Circular Saws - Annual Purchase Incidence by Brand - USA
- 62. Circular Saws - Annual Purchase Quantity by Brand - USA
- 63. Circular Saws - Annual Purchase Incidence by Contractor Size - Canada
- 64. Circular Saws - Annual Purchase Quantity by Contractor Size - Canada
- 65. Circular Saws - Annual Purchase Incidence by Contractor Type - Canada
- 66. Circular Saws - Annual Purchase Quantity by Contractor Type - Canada
- 67. Circular Saws - Annual Purchase Incidence by Brand - Canada
- 68. Circular Saws - Annual Purchase Quantity by Brand - Canada
- 69. Circular Saws - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Circular Saws - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Circular Saws - Average Life Expectancy by Contractor Type - USA All
- 72. Circular Saws - Average Life Expectancy by Contractor Type - Canada All
- 73. Circular Saws - Battery Voltages by Contractor Type - USA All
- 74. Circular Saws - Battery Voltages by Contractor Type - Canada All
- 75. Circular Saws - Battery Technology by Contractor Type - USA All
- 76. Circular Saws - Battery Technology by Contractor Type - Canada All
- 77. Circular Saws - Cordless vs Corded by Contractor Type - USA All
- 78. Circular Saws - Cordless vs Corded by Contractor Type - Canada All
- 79. Circular Saws - Blade Diameter by Contractor Type - USA All
- 80. Circular Saws - Blade Diameter by Contractor Type - Canada All
- 81. Circular Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Circular Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Circular Saws - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Circular Saws - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Circular Saws - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Circular Saws - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Circular Saws - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Circular Saws - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Circular Saws - Annual Purchases by Channel and Contractor Type - All Employees - USA

- 90. Circular Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Circular Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Circular Saws - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Circular Saws - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Circular Saws - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Circular Saws - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Circular Saws - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Circular Saws - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Circular Saws - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Circular Saws - Supplier Market Share by Contractor Type - USA - South
- 100. Circular Saws - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Circular Saws - Supplier Market Share by Contractor Type - USA - West
- 102. Circular Saws - Supplier Market Share by Contractor Type - USA - All
- 103. Circular Saws - Supplier Market Share by Contractor Type - Canada - All
- 104. Circular Saws - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Circular Saws - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Circular Saws - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Circular Saws - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Circular Saws - Supplier Market Share by Channel - Northeast - USA
- 109. Circular Saws - Supplier Market Share by Channel - South - USA
- 110. Circular Saws - Supplier Market Share by Channel - MidCentral - USA
- 111. Circular Saws - Supplier Market Share by Channel - West - USA
- 112. Circular Saws - Supplier Market Share by Channel - All - USA
- 113. Circular Saws - Supplier Market Share by Channel - Canada
- 114. Circular Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Circular Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Circular Saws - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Circular Saws - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Circular Saws - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Circular Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Circular Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Circular Saws - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Circular Saws - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Circular Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Circular Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Circular Saws - Power Tool Life Expectancy by Contractor Type - USA
- 126. Circular Saws - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Circular Saws - Battery Voltage by Contractor Type - USA
- 130. Circular Saws - Battery Voltage by Contractor Type - Canada
- 131. Circular Saws - Battery Technology by Contractor Type - USA
- 132. Circular Saws - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada
- 143. Circular Saws - Blade Diameter by Contractor Type - USA
- 144. Circular Saws - Blade Diameter by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Drill Drivers **93 Pages**

- 55. Drill Drivers - Annual Purchase Incidence by Contractor Size - USA
- 56. Drill Drivers - Annual Purchase Quantity by Contractor Size - USA
- 57. Drill Drivers - Annual Purchase Incidence by Contractor Type - USA
- 58. Drill Drivers - Annual Purchase Quantity by Contractor Type - USA

- 59. Drill Drivers - Annual Purchase Incidence by Channel - USA
- 60. Drill Drivers - Annual Purchase Quantity by Channel - USA
- 61. Drill Drivers - Annual Purchase Incidence by Brand - USA
- 62. Drill Drivers - Annual Purchase Quantity by Brand - USA
- 63. Drill Drivers - Annual Purchase Incidence by Contractor Size - Canada
- 64. Drill Drivers - Annual Purchase Quantity by Contractor Size - Canada
- 65. Drill Drivers - Annual Purchase Incidence by Contractor Type - Canada
- 66. Drill Drivers - Annual Purchase Quantity by Contractor Type - Canada
- 67. Drill Drivers - Annual Purchase Incidence by Brand - Canada
- 68. Drill Drivers - Annual Purchase Quantity by Brand - Canada
- 69. Drill Drivers - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Drill Drivers - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Drill Drivers - Average Life Expectancy by Contractor Type - USA All
- 72. Drill Drivers - Average Life Expectancy by Contractor Type - Canada All
- 73. Drill Drivers - Battery Voltages by Contractor Type - USA All
- 74. Drill Drivers - Battery Voltages by Contractor Type - Canada All
- 75. Drill Drivers - Battery Technology by Contractor Type - USA All
- 76. Drill Drivers - Battery Technology by Contractor Type - Canada All
- 77. Drill Drivers - Cordless vs Coded by Contractor Type - USA All
- 78. Drill Drivers - Cordless vs Coded by Contractor Type - Canada All
- 79. Drill Drivers - Mix of Chuck Sizes by Contractor Type - USA All
- 80. Drill Drivers - Mix of Chuck Sizes by Contractor Type - Canada All
- 81. Drill Drivers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Drill Drivers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Drill Drivers - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Drill Drivers - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Drill Drivers - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Drill Drivers - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Drill Drivers - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Drill Drivers - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Drill Drivers - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Drill Drivers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Drill Drivers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Drill Drivers - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Drill Drivers - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Drill Drivers - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Drill Drivers - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Drill Drivers - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Drill Drivers - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Drill Drivers - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Drill Drivers - Supplier Market Share by Contractor Type - USA - South
- 100. Drill Drivers - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Drill Drivers - Supplier Market Share by Contractor Type - USA - West
- 102. Drill Drivers - Supplier Market Share by Contractor Type - USA - All
- 103. Drill Drivers - Supplier Market Share by Contractor Type - Canada - All
- 104. Drill Drivers - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Drill Drivers - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Drill Drivers - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Drill Drivers - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Drill Drivers - Supplier Market Share by Channel - Northeast - USA
- 109. Drill Drivers - Supplier Market Share by Channel - South - USA
- 110. Drill Drivers - Supplier Market Share by Channel - MidCentral - USA
- 111. Drill Drivers - Supplier Market Share by Channel - West - USA
- 112. Drill Drivers - Supplier Market Share by Channel - All - USA

- 113. Drill Drivers - Supplier Market Share by Channel - Canada
- 114. Drill Drivers - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Drill Drivers - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Drill Drivers - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Drill Drivers - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Drill Drivers - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Drill Drivers - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Drill Drivers - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Drill Drivers - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Drill Drivers - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Drill Drivers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Drill Drivers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Drill Drivers - Power Tool Life Expectancy by Contractor Type - USA
- 126. Drill Drivers - Power Tool Life Expectancy by Contractor Type - Canada
- 127. Drill Drivers - Chuck Size by Contractor Type - USA
- 128. Drill Drivers - Chuck Size by Contractor Type - Canada
- 129. Drill Drivers - Battery Voltage by Contractor Type - USA
- 130. Drill Drivers - Battery Voltage by Contractor Type - Canada
- 131. Drill Drivers - Battery Technology by Contractor Type - USA
- 132. Drill Drivers - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Grinders **93 Pages**

- 55. Grinders - Annual Purchase Incidence by Contractor Size - USA
- 56. Grinders - Annual Purchase Quantity by Contractor Size - USA
- 57. Grinders - Annual Purchase Incidence by Contractor Type - USA
- 58. Grinders - Annual Purchase Quantity by Contractor Type - USA
- 59. Grinders - Annual Purchase Incidence by Channel - USA
- 60. Grinders - Annual Purchase Quantity by Channel - USA
- 61. Grinders - Annual Purchase Incidence by Brand - USA
- 62. Grinders - Annual Purchase Quantity by Brand - USA
- 63. Grinders - Annual Purchase Incidence by Contractor Size - Canada
- 64. Grinders - Annual Purchase Quantity by Contractor Size - Canada
- 65. Grinders - Annual Purchase Incidence by Contractor Type - Canada
- 66. Grinders - Annual Purchase Quantity by Contractor Type - Canada
- 67. Grinders - Annual Purchase Incidence by Brand - Canada
- 68. Grinders - Annual Purchase Quantity by Brand - Canada
- 69. Grinders - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Grinders - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Grinders - Average Life Expectancy by Contractor Type - USA All
- 72. Grinders - Average Life Expectancy by Contractor Type - Canada All
- 73. Grinders - Battery Voltages by Contractor Type - USA All
- 74. Grinders - Battery Voltages by Contractor Type - Canada All
- 75. Grinders - Battery Technology by Contractor Type - USA All
- 76. Grinders - Battery Technology by Contractor Type - Canada All
- 77. Grinders - Cordless vs Corded by Contractor Type - USA All
- 78. Grinders - Cordless vs Corded by Contractor Type - Canada All

-
- 79. Grinders - Mix of Grinder Polisher Sizes by Contractor Type - USA All
- 80. Grinders - Mix of Grinder Polisher Sizes by Contractor Type - Canada All
- 81. Grinders - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Grinders - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Grinders - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Grinders - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Grinders - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Grinders - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Grinders - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Grinders - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Grinders - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Grinders - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Grinders - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Grinders - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Grinders - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Grinders - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Grinders - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Grinders - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Grinders - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Grinders - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Grinders - Supplier Market Share by Contractor Type - USA - South
- 100. Grinders - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Grinders - Supplier Market Share by Contractor Type - USA - West
- 102. Grinders - Supplier Market Share by Contractor Type - USA - All
- 103. Grinders - Supplier Market Share by Contractor Type - Canada - All
- 104. Grinders - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Grinders - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Grinders - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Grinders - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Grinders - Supplier Market Share by Channel - Northeast - USA
- 109. Grinders - Supplier Market Share by Channel - South - USA
- 110. Grinders - Supplier Market Share by Channel - MidCentral - USA
- 111. Grinders - Supplier Market Share by Channel - West - USA
- 112. Grinders - Supplier Market Share by Channel - All - USA
- 113. Grinders - Supplier Market Share by Channel - Canada
- 114. Grinders - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Grinders - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Grinders - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Grinders - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Grinders - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Grinders - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Grinders - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Grinders - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Grinders - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Grinders - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Grinders - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Grinders - Power Tool Life Expectancy by Contractor Type - USA
- 126. Grinders - Power Tool Life Expectancy by Contractor Type - Canada
- 127. Grinder - Grinder/Polisher Size by Contractor Type - USA
- 128. Grinder - Grinder/Polisher Size by Contractor Type - Canada
- 129. Grinders - Battery Voltage by Contractor Type - USA
- 130. Grinders - Battery Voltage by Contractor Type - Canada
- 131. Grinders - Battery Technology by Contractor Type - USA
- 132. Grinders - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada

- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Hammer Drills

93 Pages

- 55. Hammer Drills - Annual Purchase Incidence by Contractor Size - USA
- 56. Hammer Drills - Annual Purchase Quantity by Contractor Size - USA
- 57. Hammer Drills - Annual Purchase Incidence by Contractor Type - USA
- 58. Hammer Drills - Annual Purchase Quantity by Contractor Type - USA
- 59. Hammer Drills - Annual Purchase Incidence by Channel - USA
- 60. Hammer Drills - Annual Purchase Quantity by Channel - USA
- 61. Hammer Drills - Annual Purchase Incidence by Brand - USA
- 62. Hammer Drills - Annual Purchase Quantity by Brand - USA
- 63. Hammer Drills - Annual Purchase Incidence by Contractor Size - Canada
- 64. Hammer Drills - Annual Purchase Quantity by Contractor Size - Canada
- 65. Hammer Drills - Annual Purchase Incidence by Contractor Type - Canada
- 66. Hammer Drills - Annual Purchase Quantity by Contractor Type - Canada
- 67. Hammer Drills - Annual Purchase Incidence by Brand - Canada
- 68. Hammer Drills - Annual Purchase Quantity by Brand - Canada
- 69. Hammer Drills - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Hammer Drills - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Hammer Drills - Average Life Expectancy by Contractor Type - USA All
- 72. Hammer Drills - Average Life Expectancy by Contractor Type - Canada All
- 73. Hammer Drills - Battery Voltages by Contractor Type - USA All
- 74. Hammer Drills - Battery Voltages by Contractor Type - Canada All
- 75. Hammer Drills - Battery Technology by Contractor Type - USA All
- 76. Hammer Drills - Battery Technology by Contractor Type - Canada All
- 77. Hammer Drills - Cordless vs Corded by Contractor Type - USA All
- 78. Hammer Drills - Cordless vs Corded by Contractor Type - Canada All
- 79. Hammer Drills - Mix of Chuck Sizes by Contractor Type - USA All
- 80. Hammer Drills - Mix of Chuck Sizes by Contractor Type - Canada All
- 81. Hammer Drills - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Hammer Drills - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Hammer Drills - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Hammer Drills - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Hammer Drills - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Hammer Drills - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Hammer Drills - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Hammer Drills - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Hammer Drills - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Hammer Drills - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Hammer Drills - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Hammer Drills - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Hammer Drills - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Hammer Drills - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Hammer Drills - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Hammer Drills - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Hammer Drills - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Hammer Drills - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Hammer Drills - Supplier Market Share by Contractor Type - USA - South
- 100. Hammer Drills - Supplier Market Share by Contractor Type - USA - MidCentral

- 101. Hammer Drills - Supplier Market Share by Contractor Type - USA - West
- 102. Hammer Drills - Supplier Market Share by Contractor Type - USA - All
- 103. Hammer Drills - Supplier Market Share by Contractor Type - Canada - All
- 104. Hammer Drills - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Hammer Drills - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Hammer Drills - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Hammer Drills - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Hammer Drills - Supplier Market Share by Channel - Northeast - USA
- 109. Hammer Drills - Supplier Market Share by Channel - South - USA
- 110. Hammer Drills - Supplier Market Share by Channel - MidCentral - USA
- 111. Hammer Drills - Supplier Market Share by Channel - West - USA
- 112. Hammer Drills - Supplier Market Share by Channel - All - USA
- 113. Hammer Drills - Supplier Market Share by Channel - Canada
- 114. Hammer Drills - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Hammer Drills - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Hammer Drills - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Hammer Drills - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Hammer Drills - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Hammer Drills - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Hammer Drills - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Hammer Drills - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Hammer Drills - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Hammer Drills - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Hammer Drills - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Hammer Drills - Power Tool Life Expectancy by Contractor Type - USA
- 126. Hammer Drills - Power Tool Life Expectancy by Contractor Type - Canada
- 127. Hammer Drills - Chuck Size by Contractor Type - USA
- 128. Hammer Drills - Chuck Size by Contractor Type - Canada
- 129. Hammer Drills - Battery Voltage by Contractor Type - USA
- 130. Hammer Drills - Battery Voltage by Contractor Type - Canada
- 131. Hammer Drills - Battery Technology by Contractor Type - USA
- 132. Hammer Drills - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Impact Wrenches **89 Pages**

- 55. Impact Wrenches - Annual Purchase Incidence by Contractor Size - USA
- 56. Impact Wrenches - Annual Purchase Quantity by Contractor Size - USA
- 57. Impact Wrenches - Annual Purchase Incidence by Contractor Type - USA
- 58. Impact Wrenches - Annual Purchase Quantity by Contractor Type - USA
- 59. Impact Wrenches - Annual Purchase Incidence by Channel - USA
- 60. Impact Wrenches - Annual Purchase Quantity by Channel - USA
- 61. Impact Wrenches - Annual Purchase Incidence by Brand - USA
- 62. Impact Wrenches - Annual Purchase Quantity by Brand - USA
- 63. Impact Wrenches - Annual Purchase Incidence by Contractor Size - Canada
- 64. Impact Wrenches - Annual Purchase Quantity by Contractor Size - Canada
- 65. Impact Wrenches - Annual Purchase Incidence by Contractor Type - Canada
- 66. Impact Wrenches - Annual Purchase Quantity by Contractor Type - Canada
- 67. Impact Wrenches - Annual Purchase Incidence by Brand - Canada

- 68. Impact Wrenches - Annual Purchase Quantity by Brand - Canada
- 69. Impact Wrenches - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Impact Wrenches - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Impact Wrenches - Average Life Expectancy by Contractor Type - USA All
- 72. Impact Wrenches - Average Life Expectancy by Contractor Type - Canada All
- 73. Impact Wrenches - Battery Voltages by Contractor Type - USA All
- 74. Impact Wrenches - Battery Voltages by Contractor Type - Canada All
- 75. Impact Wrenches - Battery Technology by Contractor Type - USA All
- 76. Impact Wrenches - Battery Technology by Contractor Type - Canada All
- 77. Impact Wrenches - Cordless vs Coded by Contractor Type - USA All
- 78. Impact Wrenches - Cordless vs Coded by Contractor Type - Canada All
- 81. Impact Wrenches - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Impact Wrenches - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Impact Wrenches - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Impact Wrenches - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Impact Wrenches - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Impact Wrenches - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Impact Wrenches - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Impact Wrenches - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Impact Wrenches - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Impact Wrenches - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Impact Wrenches - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Impact Wrenches - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Impact Wrenches - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Impact Wrenches - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Impact Wrenches - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Impact Wrenches - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Impact Wrenches - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Impact Wrenches - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Impact Wrenches - Supplier Market Share by Contractor Type - USA - South
- 100. Impact Wrenches - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Impact Wrenches - Supplier Market Share by Contractor Type - USA - West
- 102. Impact Wrenches - Supplier Market Share by Contractor Type - USA - All
- 103. Impact Wrenches - Supplier Market Share by Contractor Type - Canada - All
- 104. Impact Wrenches - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Impact Wrenches - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Impact Wrenches - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Impact Wrenches - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Impact Wrenches - Supplier Market Share by Channel - Northeast - USA
- 109. Impact Wrenches - Supplier Market Share by Channel - South - USA
- 110. Impact Wrenches - Supplier Market Share by Channel - MidCentral - USA
- 111. Impact Wrenches - Supplier Market Share by Channel - West - USA
- 112. Impact Wrenches - Supplier Market Share by Channel - All - USA
- 113. Impact Wrenches - Supplier Market Share by Channel - Canada
- 114. Impact Wrenches - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Impact Wrenches - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Impact Wrenches - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Impact Wrenches - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Impact Wrenches - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Impact Wrenches - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Impact Wrenches - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Impact Wrenches - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Impact Wrenches - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Impact Wrenches - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Impact Wrenches - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Impact Wrenches - Power Tool Life Expectancy by Contractor Type - USA

- 126. Impact Wrenches - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Impact Wrenches - Battery Voltage by Contractor Type - USA
- 130. Impact Wrenches - Battery Voltage by Contractor Type - Canada
- 131. Impact Wrenches - Battery Technology by Contractor Type - USA
- 132. Impact Wrenches - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Jig Saws **89 Pages**

- 55. Jig Saws - Annual Purchase Incidence by Contractor Size - USA
- 56. Jig Saws - Annual Purchase Quantity by Contractor Size - USA
- 57. Jig Saws - Annual Purchase Incidence by Contractor Type - USA
- 58. Jig Saws - Annual Purchase Quantity by Contractor Type - USA
- 59. Jig Saws - Annual Purchase Incidence by Channel - USA
- 60. Jig Saws - Annual Purchase Quantity by Channel - USA
- 61. Jig Saws - Annual Purchase Incidence by Brand - USA
- 62. Jig Saws - Annual Purchase Quantity by Brand - USA
- 63. Jig Saws - Annual Purchase Incidence by Contractor Size - Canada
- 64. Jig Saws - Annual Purchase Quantity by Contractor Size - Canada
- 65. Jig Saws - Annual Purchase Incidence by Contractor Type - Canada
- 66. Jig Saws - Annual Purchase Quantity by Contractor Type - Canada
- 67. Jig Saws - Annual Purchase Incidence by Brand - Canada
- 68. Jig Saws - Annual Purchase Quantity by Brand - Canada
- 69. Jig Saws - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Jig Saws - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Jig Saws - Average Life Expectancy by Contractor Type - USA All
- 72. Jig Saws - Average Life Expectancy by Contractor Type - Canada All
- 73. Jig Saws - Battery Voltages by Contractor Type - USA All
- 74. Jig Saws - Battery Voltages by Contractor Type - Canada All
- 75. Jig Saws - Battery Technology by Contractor Type - USA All
- 76. Jig Saws - Battery Technology by Contractor Type - Canada All
- 77. Jig Saws - Cordless vs Corded by Contractor Type - USA All
- 78. Jig Saws - Cordless vs Corded by Contractor Type - Canada All
- 81. Jig Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Jig Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Jig Saws - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Jig Saws - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Jig Saws - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Jig Saws - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Jig Saws - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Jig Saws - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Jig Saws - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Jig Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Jig Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Jig Saws - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Jig Saws - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Jig Saws - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Jig Saws - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA

- 96. Jig Saws - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Jig Saws - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Jig Saws - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Jig Saws - Supplier Market Share by Contractor Type - USA - South
- 100. Jig Saws - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Jig Saws - Supplier Market Share by Contractor Type - USA - West
- 102. Jig Saws - Supplier Market Share by Contractor Type - USA - All
- 103. Jig Saws - Supplier Market Share by Contractor Type - Canada - All
- 104. Jig Saws - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Jig Saws - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Jig Saws - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Jig Saws - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Jig Saws - Supplier Market Share by Channel - Northeast - USA
- 109. Jig Saws - Supplier Market Share by Channel - South - USA
- 110. Jig Saws - Supplier Market Share by Channel - MidCentral - USA
- 111. Jig Saws - Supplier Market Share by Channel - West - USA
- 112. Jig Saws - Supplier Market Share by Channel - All - USA
- 113. Jig Saws - Supplier Market Share by Channel - Canada
- 114. Jig Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Jig Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Jig Saws - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Jig Saws - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Jig Saws - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Jig Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Jig Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Jig Saws - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Jig Saws - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Jig Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Jig Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Jig Saws - Power Tool Life Expectancy by Contractor Type - USA
- 126. Jig Saws - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Jig Saws - Battery Voltage by Contractor Type - USA
- 130. Jig Saws - Battery Voltage by Contractor Type - Canada
- 131. Jig Saws - Battery Technology by Contractor Type - USA
- 132. Jig Saws - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Miter Saws **91 Pages**

- 55. Miter Saws - Annual Purchase Incidence by Contractor Size - USA
- 56. Miter Saws - Annual Purchase Quantity by Contractor Size - USA
- 57. Miter Saws - Annual Purchase Incidence by Contractor Type - USA
- 58. Miter Saws - Annual Purchase Quantity by Contractor Type - USA
- 59. Miter Saws - Annual Purchase Incidence by Channel - USA
- 60. Miter Saws - Annual Purchase Quantity by Channel - USA
- 61. Miter Saws - Annual Purchase Incidence by Brand - USA
- 62. Miter Saws - Annual Purchase Quantity by Brand - USA
- 63. Miter Saws - Annual Purchase Incidence by Contractor Size - Canada
- 64. Miter Saws - Annual Purchase Quantity by Contractor Size - Canada
- 65. Miter Saws - Annual Purchase Incidence by Contractor Type - Canada

- 66. Miter Saws - Annual Purchase Quantity by Contractor Type - Canada
- 67. Miter Saws - Annual Purchase Incidence by Brand - Canada
- 68. Miter Saws - Annual Purchase Quantity by Brand - Canada
- 69. Miter Saws - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Miter Saws - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Miter Saws - Average Life Expectancy by Contractor Type - USA All
- 72. Miter Saws - Average Life Expectancy by Contractor Type - Canada All
- 73. Miter Saws - Battery Voltages by Contractor Type - USA All
- 74. Miter Saws - Battery Voltages by Contractor Type - Canada All
- 75. Miter Saws - Battery Technology by Contractor Type - USA All
- 76. Miter Saws - Battery Technology by Contractor Type - Canada All
- 77. Miter Saws - Cordless vs Coded by Contractor Type - USA All
- 78. Miter Saws - Cordless vs Coded by Contractor Type - Canada All
- 81. Miter Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Miter Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Miter Saws - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Miter Saws - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Miter Saws - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Miter Saws - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Miter Saws - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Miter Saws - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Miter Saws - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Miter Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Miter Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Miter Saws - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Miter Saws - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Miter Saws - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Miter Saws - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Miter Saws - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Miter Saws - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Miter Saws - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Miter Saws - Supplier Market Share by Contractor Type - USA - South
- 100. Miter Saws - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Miter Saws - Supplier Market Share by Contractor Type - USA - West
- 102. Miter Saws - Supplier Market Share by Contractor Type - USA - All
- 103. Miter Saws - Supplier Market Share by Contractor Type - Canada - All
- 104. Miter Saws - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Miter Saws - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Miter Saws - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Miter Saws - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Miter Saws - Supplier Market Share by Channel - Northeast - USA
- 109. Miter Saws - Supplier Market Share by Channel - South - USA
- 110. Miter Saws - Supplier Market Share by Channel - MidCentral - USA
- 111. Miter Saws - Supplier Market Share by Channel - West - USA
- 112. Miter Saws - Supplier Market Share by Channel - All - USA
- 113. Miter Saws - Supplier Market Share by Channel - Canada
- 114. Miter Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Miter Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Miter Saws - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Miter Saws - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Miter Saws - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Miter Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Miter Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Miter Saws - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Miter Saws - Annual Purchases by Contractor Type & Size - All Employees - Canada

- 123. Miter Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Miter Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Miter Saws - Power Tool Life Expectancy by Contractor Type - USA
- 126. Miter Saws - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Miter Saws - Battery Voltage by Contractor Type - USA
- 130. Miter Saws - Battery Voltage by Contractor Type - Canada
- 131. Miter Saws - Battery Technology by Contractor Type - USA
- 132. Miter Saws - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada
- 145. Miter Saws - Blade Diameter by Contractor Type - USA
- 146. Miter Saws - Blade Diameter by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Multi Tools 89 Pages

- 56. Multi Tools - Annual Purchase Quantity by Contractor Size - USA
- 57. Multi Tools - Annual Purchase Incidence by Contractor Type - USA
- 58. Multi Tools - Annual Purchase Quantity by Contractor Type - USA
- 59. Multi Tools - Annual Purchase Incidence by Channel - USA
- 60. Multi Tools - Annual Purchase Quantity by Channel - USA
- 61. Multi Tools - Annual Purchase Incidence by Brand - USA
- 62. Multi Tools - Annual Purchase Quantity by Brand - USA
- 63. Multi Tools - Annual Purchase Incidence by Contractor Size - Canada
- 64. Multi Tools - Annual Purchase Quantity by Contractor Size - Canada
- 65. Multi Tools - Annual Purchase Incidence by Contractor Type - Canada
- 66. Multi Tools - Annual Purchase Quantity by Contractor Type - Canada
- 67. Multi Tools - Annual Purchase Incidence by Brand - Canada
- 68. Multi Tools - Annual Purchase Quantity by Brand - Canada
- 69. Multi Tools - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Multi Tools - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Multi Tools - Average Life Expectancy by Contractor Type - USA All
- 72. Multi Tools - Average Life Expectancy by Contractor Type - Canada All
- 73. Multi Tools - Battery Voltages by Contractor Type - USA All
- 74. Multi Tools - Battery Voltages by Contractor Type - Canada All
- 75. Multi Tools - Battery Technology by Contractor Type - USA All
- 76. Multi Tools - Battery Technology by Contractor Type - Canada All
- 77. Multi Tools - Cordless vs Coded by Contractor Type - USA All
- 78. Multi Tools - Cordless vs Coded by Contractor Type - Canada All
- 81. Multi Tools - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Multi Tools - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Multi Tools - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Multi Tools - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Multi Tools - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Multi Tools - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Multi Tools - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Multi Tools - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Multi Tools - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Multi Tools - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Multi Tools - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada

- 92. Multi Tools - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Multi Tools - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Multi Tools - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Multi Tools - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Multi Tools - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Multi Tools - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Multi Tools - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Multi Tools - Supplier Market Share by Contractor Type - USA - South
- 100. Multi Tools - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Multi Tools - Supplier Market Share by Contractor Type - USA - West
- 102. Multi Tools - Supplier Market Share by Contractor Type - USA - All
- 103. Multi Tools - Supplier Market Share by Contractor Type - Canada - All
- 104. Multi Tools - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Multi Tools - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Multi Tools - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Multi Tools - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Multi Tools - Supplier Market Share by Channel - Northeast - USA
- 109. Multi Tools - Supplier Market Share by Channel - South - USA
- 110. Multi Tools - Supplier Market Share by Channel - MidCentral - USA
- 111. Multi Tools - Supplier Market Share by Channel - West - USA
- 112. Multi Tools - Supplier Market Share by Channel - All - USA
- 113. Multi Tools - Supplier Market Share by Channel - Canada
- 114. Multi Tools - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Multi Tools - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Multi Tools - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Multi Tools - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Multi Tools - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Multi Tools - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Multi Tools - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Multi Tools - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Multi Tools - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Multi Tools - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Multi Tools - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Multi Tools - Power Tool Life Expectancy by Contractor Type - USA
- 126. Multi Tools - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Multi Tools - Battery Voltage by Contractor Type - USA
- 130. Multi Tools - Battery Voltage by Contractor Type - Canada
- 131. Multi Tools - Battery Technology by Contractor Type - USA
- 132. Multi Tools - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Nailers **97 Pages**

- 55. Nailers - Annual Purchase Incidence by Contractor Size - USA
- 56. Nailers - Annual Purchase Quantity by Contractor Size - USA
- 57. Nailers - Annual Purchase Incidence by Contractor Type - USA
- 58. Nailers - Annual Purchase Quantity by Contractor Type - USA
- 59. Nailers - Annual Purchase Incidence by Channel - USA
- 60. Nailers - Annual Purchase Quantity by Channel - USA
- 61. Nailers - Annual Purchase Incidence by Brand - USA

- 62. Nailers - Annual Purchase Quantity by Brand - USA
- 63. Nailers - Annual Purchase Incidence by Contractor Size - Canada
- 64. Nailers - Annual Purchase Quantity by Contractor Size - Canada
- 65. Nailers - Annual Purchase Incidence by Contractor Type - Canada
- 66. Nailers - Annual Purchase Quantity by Contractor Type - Canada
- 67. Nailers - Annual Purchase Incidence by Brand - Canada
- 68. Nailers - Annual Purchase Quantity by Brand - Canada
- 69. Nailers - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Nailers - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Nailers - Average Life Expectancy by Contractor Type - USA All
- 72. Nailers - Average Life Expectancy by Contractor Type - Canada All
- 73. Nailers - Battery Voltages by Contractor Type - USA All
- 74. Nailers - Battery Voltages by Contractor Type - Canada All
- 75. Nailers - Battery Technology by Contractor Type - USA All
- 76. Nailers - Battery Technology by Contractor Type - Canada All
- 77. Nailers - Cordless vs Corded by Contractor Type - USA All
- 78. Nailers - Cordless vs Corded by Contractor Type - Canada All
- 79. Nailers - Nailer Gauges by Contractor Type - USA All
- 80. Nailers - Nailer Gauges by Contractor Type - Canada All
- 79A Nailers - Nailer Types by Contractor Type - USA All
- 80A Nailers - Nailer Types by Contractor Type - Canada All
- 81. Nailers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Nailers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Nailers - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Nailers - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Nailers - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Nailers - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Nailers - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Nailers - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Nailers - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Nailers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Nailers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Nailers - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Nailers - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Nailers - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Nailers - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Nailers - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Nailers - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Nailers - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Nailers - Supplier Market Share by Contractor Type - USA - South
- 100. Nailers - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Nailers - Supplier Market Share by Contractor Type - USA - West
- 102. Nailers - Supplier Market Share by Contractor Type - USA - All
- 103. Nailers - Supplier Market Share by Contractor Type - Canada - All
- 104. Nailers - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Nailers - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Nailers - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Nailers - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Nailers - Supplier Market Share by Channel - Northeast - USA
- 109. Nailers - Supplier Market Share by Channel - South - USA
- 110. Nailers - Supplier Market Share by Channel - MidCentral - USA
- 111. Nailers - Supplier Market Share by Channel - West - USA
- 112. Nailers - Supplier Market Share by Channel - All - USA
- 113. Nailers - Supplier Market Share by Channel - Canada

- 114. Nailers - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Nailers - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Nailers - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Nailers - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Nailers - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Nailers - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Nailers - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Nailers - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Nailers - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Nailers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Nailers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Nailers - Power Tool Life Expectancy by Contractor Type - USA
- 126. Nailers - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Nailers - Battery Voltage by Contractor Type - USA
- 130. Nailers - Battery Voltage by Contractor Type - Canada
- 131. Nailers - Battery Technology by Contractor Type - USA
- 132. Nailers - Battery Technology by Contractor Type - Canada
- 135. Nailer Gages - By Contractor Type - USA
- 136. Nailer Gages - By Contractor Type - Canada
- 137. Nailer Types - By Contractor Type - USA
- 138. Nailer Types - By Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Polishers **93 Pages**

- 55. Polishers - Annual Purchase Incidence by Contractor Size - USA
- 56. Polishers - Annual Purchase Quantity by Contractor Size - USA
- 57. Polishers - Annual Purchase Incidence by Contractor Type - USA
- 58. Polishers - Annual Purchase Quantity by Contractor Type - USA
- 59. Polishers - Annual Purchase Incidence by Channel - USA
- 60. Polishers - Annual Purchase Quantity by Channel - USA
- 61. Polishers - Annual Purchase Incidence by Brand - USA
- 62. Polishers - Annual Purchase Quantity by Brand - USA
- 63. Polishers - Annual Purchase Incidence by Contractor Size - Canada
- 64. Polishers - Annual Purchase Quantity by Contractor Size - Canada
- 65. Polishers - Annual Purchase Incidence by Contractor Type - Canada
- 66. Polishers - Annual Purchase Quantity by Contractor Type - Canada
- 67. Polishers - Annual Purchase Incidence by Brand - Canada
- 68. Polishers - Annual Purchase Quantity by Brand - Canada
- 69. Polishers - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Polishers - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Polishers - Average Life Expectancy by Contractor Type - USA All
- 72. Polishers - Average Life Expectancy by Contractor Type - Canada All
- 73. Polishers - Battery Voltages by Contractor Type - USA All
- 74. Polishers - Battery Voltages by Contractor Type - Canada All
- 75. Polishers - Battery Technology by Contractor Type - USA All
- 76. Polishers - Battery Technology by Contractor Type - Canada All
- 77. Polishers - Cordless vs Corded by Contractor Type - USA All

- 78. Polishers - Cordless vs Corded by Contractor Type - Canada All
- 79. Polishers - Mix of Polisher Polisher Sizes by Contractor Type - USA All
- 80. Polishers - Mix of Polisher Polisher Sizes by Contractor Type - Canada All
- 81. Polishers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Polishers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Polishers - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Polishers - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Polishers - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Polishers - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Polishers - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Polishers - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Polishers - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Polishers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Polishers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Polishers - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Polishers - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Polishers - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Polishers - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Polishers - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Polishers - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Polishers - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Polishers - Supplier Market Share by Contractor Type - USA - South
- 100. Polishers - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Polishers - Supplier Market Share by Contractor Type - USA - West
- 102. Polishers - Supplier Market Share by Contractor Type - USA - All
- 103. Polishers - Supplier Market Share by Contractor Type - Canada - All
- 104. Polishers - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Polishers - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Polishers - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Polishers - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Polishers - Supplier Market Share by Channel - Northeast - USA
- 109. Polishers - Supplier Market Share by Channel - South - USA
- 110. Polishers - Supplier Market Share by Channel - MidCentral - USA
- 111. Polishers - Supplier Market Share by Channel - West - USA
- 112. Polishers - Supplier Market Share by Channel - All - USA
- 113. Polishers - Supplier Market Share by Channel - Canada
- 114. Polishers - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Polishers - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Polishers - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Polishers - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Polishers - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Polishers - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Polishers - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Polishers - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Polishers - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Polishers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Polishers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Polishers - Power Tool Life Expectancy by Contractor Type - USA
- 126. Polishers - Power Tool Life Expectancy by Contractor Type - Canada
- 127. Grinder - Grinder/Polisher Size by Contractor Type - USA
- 128. Grinder - Grinder/Polisher Size by Contractor Type - Canada
- 129. Polishers - Battery Voltage by Contractor Type - USA
- 130. Polishers - Battery Voltage by Contractor Type - Canada
- 131. Polishers - Battery Technology by Contractor Type - USA
- 132. Polishers - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada

- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Portable Bandsaws **89 Pages**

- 55. Portable Bandsaws - Annual Purchase Incidence by Contractor Size - USA
- 56. Portable Bandsaws - Annual Purchase Quantity by Contractor Size - USA
- 57. Portable Bandsaws - Annual Purchase Incidence by Contractor Type - USA
- 58. Portable Bandsaws - Annual Purchase Quantity by Contractor Type - USA
- 59. Portable Bandsaws - Annual Purchase Incidence by Channel - USA
- 60. Portable Bandsaws - Annual Purchase Quantity by Channel - USA
- 61. Portable Bandsaws - Annual Purchase Incidence by Brand - USA
- 62. Portable Bandsaws - Annual Purchase Quantity by Brand - USA
- 63. Portable Bandsaws - Annual Purchase Incidence by Contractor Size - Canada
- 64. Portable Bandsaws - Annual Purchase Quantity by Contractor Size - Canada
- 65. Portable Bandsaws - Annual Purchase Incidence by Contractor Type - Canada
- 66. Portable Bandsaws - Annual Purchase Quantity by Contractor Type - Canada
- 67. Portable Bandsaws - Annual Purchase Incidence by Brand - Canada
- 68. Portable Bandsaws - Annual Purchase Quantity by Brand - Canada
- 69. Portable Bandsaws - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Portable Bandsaws - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Portable Bandsaws - Average Life Expectancy by Contractor Type - USA All
- 72. Portable Bandsaws - Average Life Expectancy by Contractor Type - Canada All
- 73. Portable Bandsaws - Battery Voltages by Contractor Type - USA All
- 74. Portable Bandsaws - Battery Voltages by Contractor Type - Canada All
- 75. Portable Bandsaws - Battery Technology by Contractor Type - USA All
- 76. Portable Bandsaws - Battery Technology by Contractor Type - Canada All
- 77. Portable Bandsaws - Cordless vs Corded by Contractor Type - USA All
- 78. Portable Bandsaws - Cordless vs Corded by Contractor Type - Canada All
- 81. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Portable Bandsaws - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - South
- 100. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - West
- 102. Portable Bandsaws - Supplier Market Share by Contractor Type - USA - All

- 103. Portable Bandsaws - Supplier Market Share by Contractor Type - Canada - All
- 104. Portable Bandsaws - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Portable Bandsaws - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Portable Bandsaws - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Portable Bandsaws - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Portable Bandsaws - Supplier Market Share by Channel - Northeast - USA
- 109. Portable Bandsaws - Supplier Market Share by Channel - South - USA
- 110. Portable Bandsaws - Supplier Market Share by Channel - MidCentral - USA
- 111. Portable Bandsaws - Supplier Market Share by Channel - West - USA
- 112. Portable Bandsaws - Supplier Market Share by Channel - All - USA
- 113. Portable Bandsaws - Supplier Market Share by Channel - Canada
- 114. Portable Bandsaws - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Portable Bandsaws - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Portable Bandsaws - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Portable Bandsaws - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Portable Bandsaws - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Portable Bandsaws - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Portable Bandsaws - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Portable Bandsaws - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Portable Bandsaws - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Portable Bandsaws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Portable Bandsaws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Portable Bandsaws - Power Tool Life Expectancy by Contractor Type - USA
- 126. Portable Bandsaws - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Portable Bandsaws - Battery Voltage by Contractor Type - USA
- 130. Portable Bandsaws - Battery Voltage by Contractor Type - Canada
- 131. Portable Bandsaws - Battery Technology by Contractor Type - USA
- 132. Portable Bandsaws - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Recip Saws 89 Pages

- 55. Recip Saws - Annual Purchase Incidence by Contractor Size - USA
- 56. Recip Saws - Annual Purchase Quantity by Contractor Size - USA
- 57. Recip Saws - Annual Purchase Incidence by Contractor Type - USA
- 58. Recip Saws - Annual Purchase Quantity by Contractor Type - USA
- 59. Recip Saws - Annual Purchase Incidence by Channel - USA
- 60. Recip Saws - Annual Purchase Quantity by Channel - USA
- 61. Recip Saws - Annual Purchase Incidence by Brand - USA
- 62. Recip Saws - Annual Purchase Quantity by Brand - USA
- 63. Recip Saws - Annual Purchase Incidence by Contractor Size - Canada
- 64. Recip Saws - Annual Purchase Quantity by Contractor Size - Canada
- 65. Recip Saws - Annual Purchase Incidence by Contractor Type - Canada
- 66. Recip Saws - Annual Purchase Quantity by Contractor Type - Canada
- 67. Recip Saws - Annual Purchase Incidence by Brand - Canada
- 68. Recip Saws - Annual Purchase Quantity by Brand - Canada
- 69. Recip Saws - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Recip Saws - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Recip Saws - Average Life Expectancy by Contractor Type - USA All

- 72. Recip Saws - Average Life Expectancy by Contractor Type - Canada All
- 73. Recip Saws - Battery Voltages by Contractor Type - USA All
- 74. Recip Saws - Battery Voltages by Contractor Type - Canada All
- 75. Recip Saws - Battery Technology by Contractor Type - USA All
- 76. Recip Saws - Battery Technology by Contractor Type - Canada All
- 77. Recip Saws - Cordless vs Corded by Contractor Type - USA All
- 78. Recip Saws - Cordless vs Corded by Contractor Type - Canada All
- 81. Recip Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Recip Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Recip Saws - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Recip Saws - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Recip Saws - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Recip Saws - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Recip Saws - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Recip Saws - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Recip Saws - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Recip Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Recip Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Recip Saws - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Recip Saws - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Recip Saws - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Recip Saws - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Recip Saws - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Recip Saws - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Recip Saws - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Recip Saws - Supplier Market Share by Contractor Type - USA - South
- 100. Recip Saws - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Recip Saws - Supplier Market Share by Contractor Type - USA - West
- 102. Recip Saws - Supplier Market Share by Contractor Type - USA - All
- 103. Recip Saws - Supplier Market Share by Contractor Type - Canada - All
- 104. Recip Saws - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Recip Saws - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Recip Saws - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Recip Saws - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Recip Saws - Supplier Market Share by Channel - Northeast - USA
- 109. Recip Saws - Supplier Market Share by Channel - South - USA
- 110. Recip Saws - Supplier Market Share by Channel - MidCentral - USA
- 111. Recip Saws - Supplier Market Share by Channel - West - USA
- 112. Recip Saws - Supplier Market Share by Channel - All - USA
- 113. Recip Saws - Supplier Market Share by Channel - Canada
- 114. Recip Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Recip Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Recip Saws - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Recip Saws - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Recip Saws - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Recip Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Recip Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Recip Saws - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Recip Saws - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Recip Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Recip Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Recip Saws - Power Tool Life Expectancy by Contractor Type - USA
- 126. Recip Saws - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Recip Saws - Battery Voltage by Contractor Type - USA
- 130. Recip Saws - Battery Voltage by Contractor Type - Canada
- 131. Recip Saws - Battery Technology by Contractor Type - USA

- 132. Recip Saws - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Corded by Contractor Type - USA
- 142. Cordless vs Corded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Sanders **93Pages**

- 55. Sanders - Annual Purchase Incidence by Contractor Size - USA
- 56. Sanders - Annual Purchase Quantity by Contractor Size - USA
- 57. Sanders - Annual Purchase Incidence by Contractor Type - USA
- 58. Sanders - Annual Purchase Quantity by Contractor Type - USA
- 59. Sanders - Annual Purchase Incidence by Channel - USA
- 60. Sanders - Annual Purchase Quantity by Channel - USA
- 61. Sanders - Annual Purchase Incidence by Brand - USA
- 62. Sanders - Annual Purchase Quantity by Brand - USA
- 63. Sanders - Annual Purchase Incidence by Contractor Size - Canada
- 64. Sanders - Annual Purchase Quantity by Contractor Size - Canada
- 65. Sanders - Annual Purchase Incidence by Contractor Type - Canada
- 66. Sanders - Annual Purchase Quantity by Contractor Type - Canada
- 67. Sanders - Annual Purchase Incidence by Brand - Canada
- 68. Sanders - Annual Purchase Quantity by Brand - Canada
- 69. Sanders - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Sanders - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Sanders - Average Life Expectancy by Contractor Type - USA All
- 72. Sanders - Average Life Expectancy by Contractor Type - Canada All
- 73. Sanders - Battery Voltages by Contractor Type - USA All
- 74. Sanders - Battery Voltages by Contractor Type - Canada All
- 75. Sanders - Battery Technology by Contractor Type - USA All
- 76. Sanders - Battery Technology by Contractor Type - Canada All
- 77. Sanders - Cordless vs Corded by Contractor Type - USA All
- 78. Sanders - Cordless vs Corded by Contractor Type - Canada All
- 79. Sanders - Type of Sander by Contractor Type - USA All
- 80. Sanders - Type of Sander by Contractor Type - Canada All
- 81. Sanders - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Sanders - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Sanders - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Sanders - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Sanders - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Sanders - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Sanders - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Sanders - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Sanders - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Sanders - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Sanders - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Sanders - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Sanders - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Sanders - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Sanders - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Sanders - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Sanders - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA

- 98. Sanders - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Sanders - Supplier Market Share by Contractor Type - USA - South
- 100. Sanders - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Sanders - Supplier Market Share by Contractor Type - USA - West
- 102. Sanders - Supplier Market Share by Contractor Type - USA - All
- 103. Sanders - Supplier Market Share by Contractor Type - Canada - All
- 104. Sanders - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Sanders - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Sanders - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Sanders - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Sanders - Supplier Market Share by Channel - Northeast - USA
- 109. Sanders - Supplier Market Share by Channel - South - USA
- 110. Sanders - Supplier Market Share by Channel - MidCentral - USA
- 111. Sanders - Supplier Market Share by Channel - West - USA
- 112. Sanders - Supplier Market Share by Channel - All - USA
- 113. Sanders - Supplier Market Share by Channel - Canada
- 114. Sanders - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Sanders - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Sanders - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Sanders - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Sanders - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Sanders - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Sanders - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Sanders - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Sanders - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Sanders - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Sanders - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Sanders - Power Tool Life Expectancy by Contractor Type - USA
- 126. Sanders - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Sanders - Battery Voltage by Contractor Type - USA
- 130. Sanders - Battery Voltage by Contractor Type - Canada
- 131. Sanders - Battery Technology by Contractor Type - USA
- 132. Sanders - Battery Technology by Contractor Type - Canada
- 133. Sanders - Type - Palm, Belt, 5"-6" Random Orbit - USA
- 134. Sanders - Type - Palm, Belt, 5"-6" Random Orbit - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Screw Guns **89 Pages**

- 55. Screw Drivers - Annual Purchase Incidence by Contractor Size - USA
- 56. Screw Drivers - Annual Purchase Quantity by Contractor Size - USA
- 57. Screw Drivers - Annual Purchase Incidence by Contractor Type - USA
- 58. Screw Drivers - Annual Purchase Quantity by Contractor Type - USA
- 59. Screw Drivers - Annual Purchase Incidence by Channel - USA
- 60. Screw Drivers - Annual Purchase Quantity by Channel - USA
- 61. Screw Drivers - Annual Purchase Incidence by Brand - USA
- 62. Screw Drivers - Annual Purchase Quantity by Brand - USA
- 63. Screw Drivers - Annual Purchase Incidence by Contractor Size - Canada
- 64. Screw Drivers - Annual Purchase Quantity by Contractor Size - Canada
- 65. Screw Drivers - Annual Purchase Incidence by Contractor Type - Canada

- 66. Screw Drivers - Annual Purchase Quantity by Contractor Type - Canada
- 67. Screw Drivers - Annual Purchase Incidence by Brand - Canada
- 68. Screw Drivers - Annual Purchase Quantity by Brand - Canada
- 69. Screw Drivers - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Screw Drivers - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Screw Drivers - Average Life Expectancy by Contractor Type - USA All
- 72. Screw Drivers - Average Life Expectancy by Contractor Type - Canada All
- 73. Screw Drivers - Battery Voltages by Contractor Type - USA All
- 74. Screw Drivers - Battery Voltages by Contractor Type - Canada All
- 75. Screw Drivers - Battery Technology by Contractor Type - USA All
- 76. Screw Drivers - Battery Technology by Contractor Type - Canada All
- 77. Screw Drivers - Cordless vs Coded by Contractor Type - USA All
- 78. Screw Drivers - Cordless vs Coded by Contractor Type - Canada All
- 81. Screw Drivers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Screw Drivers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Screw Drivers - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Screw Drivers - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Screw Drivers - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Screw Drivers - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Screw Drivers - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Screw Drivers - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Screw Drivers - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Screw Drivers - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Screw Drivers - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Screw Drivers - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada
- 93. Screw Drivers - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Screw Drivers - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Screw Drivers - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Screw Drivers - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Screw Drivers - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Screw Drivers - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Screw Drivers - Supplier Market Share by Contractor Type - USA - South
- 100. Screw Drivers - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Screw Drivers - Supplier Market Share by Contractor Type - USA - West
- 102. Screw Drivers - Supplier Market Share by Contractor Type - USA - All
- 103. Screw Drivers - Supplier Market Share by Contractor Type - Canada - All
- 104. Screw Drivers - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Screw Drivers - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Screw Drivers - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Screw Drivers - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Screw Drivers - Supplier Market Share by Channel - Northeast - USA
- 109. Screw Drivers - Supplier Market Share by Channel - South - USA
- 110. Screw Drivers - Supplier Market Share by Channel - MidCentral - USA
- 111. Screw Drivers - Supplier Market Share by Channel - West - USA
- 112. Screw Drivers - Supplier Market Share by Channel - All - USA
- 113. Screw Drivers - Supplier Market Share by Channel - Canada
- 114. Screw Drivers - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Screw Drivers - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Screw Drivers - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Screw Drivers - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Screw Drivers - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Screw Drivers - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Screw Drivers - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Screw Drivers - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Screw Drivers - Annual Purchases by Contractor Type & Size - All Employees - Canada

- 123. Screw Drivers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Screw Drivers - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Screw Drivers - Power Tool Life Expectancy by Contractor Type - USA
- 126. Screw Drivers - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Screw Drivers - Battery Voltage by Contractor Type - USA
- 130. Screw Drivers - Battery Voltage by Contractor Type - Canada
- 131. Screw Drivers - Battery Technology by Contractor Type - USA
- 132. Screw Drivers - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada

Phase 2 - Power Tool Purchases - Table Saws

89 Pages

- 55. Table Saws - Annual Purchase Incidence by Contractor Size - USA
- 56. Table Saws - Annual Purchase Quantity by Contractor Size - USA
- 57. Table Saws - Annual Purchase Incidence by Contractor Type - USA
- 58. Table Saws - Annual Purchase Quantity by Contractor Type - USA
- 59. Table Saws - Annual Purchase Incidence by Channel - USA
- 60. Table Saws - Annual Purchase Quantity by Channel - USA
- 61. Table Saws - Annual Purchase Incidence by Brand - USA
- 62. Table Saws - Annual Purchase Quantity by Brand - USA
- 63. Table Saws - Annual Purchase Incidence by Contractor Size - Canada
- 64. Table Saws - Annual Purchase Quantity by Contractor Size - Canada
- 65. Table Saws - Annual Purchase Incidence by Contractor Type - Canada
- 66. Table Saws - Annual Purchase Quantity by Contractor Type - Canada
- 67. Table Saws - Annual Purchase Incidence by Brand - Canada
- 68. Table Saws - Annual Purchase Quantity by Brand - Canada
- 69. Table Saws - Annual Purchases by Channel - 2025 vs 2016 - USA All
- 70. Table Saws - Annual Purchases by Channel - 2025 vs 2016 - Canada All
- 71. Table Saws - Average Life Expectancy by Contractor Type - USA All
- 72. Table Saws - Average Life Expectancy by Contractor Type - Canada All
- 73. Table Saws - Battery Voltages by Contractor Type - USA All
- 74. Table Saws - Battery Voltages by Contractor Type - Canada All
- 75. Table Saws - Battery Technology by Contractor Type - USA All
- 76. Table Saws - Battery Technology by Contractor Type - Canada All
- 77. Table Saws - Cordless vs Coded by Contractor Type - USA All
- 78. Table Saws - Cordless vs Coded by Contractor Type - Canada All
- 81. Table Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - USA
- 82. Table Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - USA
- 83. Table Saws - Annual Purchases by Channel and Contractor Type - 20-49 Employees - USA
- 84. Table Saws - Annual Purchases by Channel and Contractor Type - 50+ Employees - USA
- 85. Table Saws - Annual Purchases by Channel and Contractor Type - Northeast - USA
- 86. Table Saws - Annual Purchases by Channel and Contractor Type - South - USA
- 87. Table Saws - Annual Purchases by Channel and Contractor Type - MidCentral - USA
- 88. Table Saws - Annual Purchases by Channel and Contractor Type - West - USA
- 89. Table Saws - Annual Purchases by Channel and Contractor Type - All Employees - USA
- 90. Table Saws - Annual Purchases by Channel and Contractor Type - 1-9 Employees - Canada
- 91. Table Saws - Annual Purchases by Channel and Contractor Type - 10-19 Employees - Canada
- 92. Table Saws - Annual Purchases by Channel and Contractor Type - 20+ Employees - Canada

- 93. Table Saws - Annual Purchases by Channel and Contractor Type - All Employees - Canada
- 94. Table Saws - Supplier Market Share by Contractor Type - USA - 1-9 Employees - USA
- 95. Table Saws - Supplier Market Share by Contractor Type - USA - 10-19 Employees - USA
- 96. Table Saws - Supplier Market Share by Contractor Type - USA - 20-49 Employees - USA
- 97. Table Saws - Supplier Market Share by Contractor Type - USA - 50+ Employees - USA
- 98. Table Saws - Supplier Market Share by Contractor Type - USA - Northeast
- 99. Table Saws - Supplier Market Share by Contractor Type - USA - South
- 100. Table Saws - Supplier Market Share by Contractor Type - USA - MidCentral
- 101. Table Saws - Supplier Market Share by Contractor Type - USA - West
- 102. Table Saws - Supplier Market Share by Contractor Type - USA - All
- 103. Table Saws - Supplier Market Share by Contractor Type - Canada - All
- 104. Table Saws - Supplier Market Share by Channel - 1-9 Employees - USA
- 105. Table Saws - Supplier Market Share by Channel - 10-19 Employees - USA
- 106. Table Saws - Supplier Market Share by Channel - 20-49 Employees - USA
- 107. Table Saws - Supplier Market Share by Channel - 50+ Employees - USA
- 108. Table Saws - Supplier Market Share by Channel - Northeast - USA
- 109. Table Saws - Supplier Market Share by Channel - South - USA
- 110. Table Saws - Supplier Market Share by Channel - MidCentral - USA
- 111. Table Saws - Supplier Market Share by Channel - West - USA
- 112. Table Saws - Supplier Market Share by Channel - All - USA
- 113. Table Saws - Supplier Market Share by Channel - Canada
- 114. Table Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - USA
- 115. Table Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - USA
- 116. Table Saws - Annual Purchases by Contractor Type & Size - 20-49 Employees - USA
- 117. Table Saws - Annual Purchases by Contractor Type & Size - 50+ Employees - USA
- 118. Table Saws - Annual Purchases by Contractor Type & Size - All Employees - USA
- 119. Table Saws - Annual Purchases by Contractor Type & Size - 1-9 Employees - Canada
- 120. Table Saws - Annual Purchases by Contractor Type & Size - 10-19 Employees - Canada
- 121. Table Saws - Annual Purchases by Contractor Type & Size - 20+ Employees - Canada
- 122. Table Saws - Annual Purchases by Contractor Type & Size - All Employees - Canada
- 123. Table Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - USA - All
- 124. Table Saws - Percent Purchasing by Channel by Establishment Size - 2025 vs 2016 - Canada - All
- 125. Table Saws - Power Tool Life Expectancy by Contractor Type - USA
- 126. Table Saws - Power Tool Life Expectancy by Contractor Type - Canada
- 129. Table Saws - Battery Voltage by Contractor Type - USA
- 130. Table Saws - Battery Voltage by Contractor Type - Canada
- 131. Table Saws - Battery Technology by Contractor Type - USA
- 132. Table Saws - Battery Technology by Contractor Type - Canada
- 139. Smart Tool Technology by Contractor Type - USA
- 140. Smart Tool Technology by Contractor Type - Canada
- 141. Cordless vs Coded by Contractor Type - USA
- 142. Cordless vs Coded by Contractor Type - Canada